



Inside Sales

Monday to Friday 8:00 am to 5:00 pm
Permanent & full time

Hydrolico International Inc. is a fast-growing company specializing in the manufacture and distribution of hydraulic and pneumatic products serving the North American market. This position is based at the head office in Terrebonne.

The incumbent provides technical support to customers by responding to requests, processing orders, analyzing needs and proposing solutions and products adapted to their needs, aimed at achieving sales targets.

Responsibilities:

- Respond to customer requests and provide the precise information requested;
- Prepare and provide quotes for clients / sales staff;
- Coordinate with purchasing and sales to ensure customer orders are processed, expedited and delivered on time;
- Receive and process customer orders by phone, e-mail or fax;
- Respond to requests for information regarding complaints and claims;
- Help the client to choose his components and analyze his needs (up-selling);
- Follow up on orders and quotes;
- Develop and maintain a knowledge base of evolving products and services.

Skills:

- Practical experience with hydraulic components;
- Strong mechanical aptitude;
- Good communicator to coordinate relationships and transfer information inside and outside the organization;
- Focused on quality and customer satisfaction;
- Analytical and problem-solving skills;
- Able to manage priorities;
- Aims to exceed (to achieve objectives);
- Able to adapt to all kinds of situations;
- Sense of initiative;
- Perseverance and resourcefulness;
- Good interpersonal skills and ability to work in a team;
- Open to continuous training on products and hydraulics;
- Bilingual (French & English);
- Familiar with Microsoft Office software (Word and Excel);
- Experience with order taking and inventory management software.

Why work for Hydrolico:

Established for over 25 years; Private telemedicine service; Group insurance after probation; VRSP after probation with employer contribution; Remuneration paid weekly; Free gym in the workplace; Weekday schedule; New work environment; Public transport with a stop in front of the company.

Apply to rh@hydrolico.com

450-628-6644

55 Theodore-Viau St., Terrebonne (Quebec)